



## **Making Aviation Simple!**

Is your company experiencing high transportation costs and hundreds of lost employee hours while your employees wait through ticket lines, security lines, and long delays at layovers? Are you sick and tired of traveling on the airline's schedule? Do you or your employees need to visit multiple locations in short time frames? Wish you could leave on late notice and go where you want to go? Then a private aircraft could be the solution you need. Yes, we know private aviation is daunting, but we have removed the complexity for you and brought the costs down, all while maintaining a high level of service to your company. Read below and contact us at 434-466-3968 for a free, detailed consultation on what aviation can do for you. We can even fly a demo trip for you.

**Costs** – The lowest cost option is leasing (but we can also assist your company in purchasing and managing an aircraft). VDW Services has a network of aircraft owners who are looking to lease shares of their aircraft. Since there are multiple lessees, the costs are greatly reduced. Through interchange agreements, you can still maintain a high level of availability. For as low as \$1,300 round trip, you can take four employees up to New York and back. Or take them to Atlanta and back for \$1,600 round trip. We have a proprietary program that can input your travel needs and determine your savings in several different types of aircraft. If we can't save you money, we have no problem telling you that.

**Time** – With no security line, no ticket line, no layovers, and being able to fly into thousands of closer, smaller airports, on your schedule, you can leave at 8am for Atlanta, attend an hour meeting, and be home by 2pm. You can work the entire time on the aircraft and be ready to go when you land. If you have several employees who you wish you could duplicate, an aircraft can give you hundreds of hours of their time back.

**Simplicity** – VDW Services will take care of all scheduling, maintenance, flight preparation and flight crew needs. You tell us when and where you want to fly and we will make sure your aircraft and our crew are available. We can even provide in-flight food and make car and lodging arrangements at your destination.

**Comfort** – We know of several aircraft of different sizes and cabin space that are for lease depending on your needs and your cost analysis. But all of the aircraft have at least the same personal space of a standard automobile. The smallest, single engine aircraft we manage is still pressurized and can carry three adult passengers or two adults and two children. Our largest managed multi-engine jet can carry five adult passengers and has an onboard lavatory. See below for some photos of aircraft that our clients typically lease.



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**Safety** – The number one factor in aviation safety is the experience of the flight crew. Our pilots are all professional pilots who average over 1,000 hours of flying each. We do annual training and make safety our top priority. A GAO study found that with professional pilots, corporate aviation has a comparable safety record to the airlines.

**Liability** – You are leasing the aircraft, and we are employing the pilots and conducting the maintenance. Our aircraft are insured for liability as well. Thus your exposure is limited.

**Marketing** – How would you like to discuss a contract with a potential client over a round of golf or at their favorite team's away game? It is your aircraft, so we will take you and your guests where they want to go. Your profits from winning that one additional contract can often pay for the full cost of your aircraft lease.

**Personal Use** – As long as it is properly accounted for, your executives and employees can use the aircraft for personal use. Take your spouse to New York City for dinner or take the family down to Disney World for the weekend. Maximize your time with those you love.

**Morale** – Good morale can save tens of thousands of dollars in training replacement employees every year. Our aircraft can greatly reduce the amount of time your staff is away from their family by turning multi-day trips into single day trips. Leave after 8am for a meeting in Cincinnati and be back in time for dinner. We have also seen aircraft used to take a bereaved employee to a family funeral and have them quickly back for a critical project. Or if a surprise issue comes up while a key employee is out, pick them up from their vacation, solve the issue, and have them back with their family the same day. This could be the difference between keeping a key employee or having to replace them and train a new employee.

**Financial Risk** – In a leasing situation, if your transportation needs or financial situation changes, there is no risk that you will be stuck with an aircraft to sell. We employ the pilots so you don't have to worry about laying them off.

**Need a Helicopter?** – We know helicopter lessors who are interested in leasing you a helicopter for as much as 500 hours per year or as low as 50 hours per year. Or you can even lease some time in both an airplane and a helicopter to meet all of your transportation needs. We will again provide all of your management and pilot services in any aircraft you wish to lease.

**Our Clients** – We currently serve several clients, in fields from medical equipment manufacturing to architectural design. They are reporting tens of thousands of dollars in operating cost savings and have not regretted for a minute using our services. Letters of recommendation can be provided upon request.

#### **About Us**

VDW Services, LLC is a full service aircraft management firm. Our experienced staff are here to serve you. We are a certified small business in the Commonwealth of Virginia and a Small Veteran-owned Business. We can also recommend an aviation accountant who can help you with the accounting details of utilizing an aircraft in your company. If you purchase an aircraft, they can help you with the details of accelerated depreciation. Visit our website at [www.aviation.vdwservices.com](http://www.aviation.vdwservices.com) for more information.